Resume – Sumit Shukla – Sr. Software Engineer

Summary

* Overall 5+ Years of professional Sr. Software Engineer Experience with strong Object Oriented Analysis, designing and programming skills including extensive experience in Salesforce.com CRM and Force.com platform with proficiency as certified developer.
* SFDC DEV-401developer.
* Ability in providing the best solution as per user requirements and end user stories.
* Experience working across various SFDC implementations covering Sales Cloud, Service Cloud, Call center, Chatter and App-exchange applications.
* In-depth experience in CRM business process like Forecasting, Campaign Management, Lead Management, Pipeline Management, Order Management, Account Management, Case Management.
* Expertise in SFDC development using Apex classes, Triggers, Visual Force, Force.com IDE, SOQL, SOSL.
* Proficient in designing of custom objects, custom fields, picklist, role-based Page Layouts, Workflow Alerts & Tasks, Validation Rules, Approval Processes, Custom Tabs, Custom Reports, report folder, report extractions to various format, design of visual force page, record types, dashboards and email generation according to application requirements.
* Extensive knowledge in implementing Security/Sharing Rules, Permission Sets, Field Level Security, Record Level Security, Profiles, roles and resource monitoring at different hierarchical level of organization.
* Designed junction objects and implemented various advanced fields like Pick list, Custom Formula Fields, Field Dependencies, Validation Rules, Work Flows, and Approval Processes for automated alerts, field updates, and email generation according to application requirements.
* Experience in Salesforce as SMS Integration using Web services API like Rest.
* Configured and maintained user security permissions in compliance with organization needs.
* Capable of working efficiently under pressure.
* Experience in working with Salesforce.com sandbox and production environments.

Professional Experience

**CCCINFOTECH, Noida, India July 2014 – Till Date**

Project: **Presto**

**Sr. Salesforce Engineer**

**Description:**

Presto is a system, developed in Salesforce CRM Platform, Managing the sales process of the organization in salesforce. Creating Sales Quotations, Performa Invoice. Managing Products and Price books.

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, HTML, Java Script, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

* Developed **Visual Pages** to include custom functionality and implemented **Apex Classes** to provide functionality to the visual pages.
* Designed and deployed **Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.**
* Involved in requirements analysis and solution design.
* Writing Controllers, Triggers using Apex Language.
* Designed User Interfaces using Visual Force and remote actions.
* Worked on code deployment and Test Classes.
* Interacting with onsite people on regular basis to discuss about the project activities.
* Used SOQL queries to fetch data from salesforce.
* Used Components , static resources in the Visual force pages.
* Implemented **Apex Controller, triggers and test classes** with test code coverage of 85-100% using Force.com IDE.
* Used **field level security** along with page layouts to manage access to certain fields.
* Implemented SalesForce best practices using standard objects like **Accounts, Contacts, Cases, Leads, Campaigns, Reports and Dashboards**.
* Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization.
* Assisted in **Production support** and helped in troubleshooting the problems faced by the clients like **Workflows, Scheduling processes and Mapping, Creating and Scheduling Reports and Dashboards**.

Project: NVIDIA

**Description:**

NVIDIA has pioneered visual computing, the art and science of computer graphics.With our invention of the GPU — the engine of modern visual computing — the field has expanded to encompass PC games, movie production, product design, medical diagnosis and scientific research..

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, HTML, Java Script, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

* Developed **Visual Pages** to include custom functionality and implemented **Apex Classes** to provide functionality to the visual pages.
* Designed and deployed **Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.**
* Involved in requirements analysis and solution design.
* Writing Controllers, Triggers using Apex Language.
* Designed User Interfaces using Visual Force and remote actions.
* Worked on code deployment and Test Classes.
* Interacting with onsite people on regular basis to discuss about the project activities.
* Used SOQL queries to fetch data from salesforce.
* Used Components, static resources in the Visual force pages.
* Implemented **Apex Controller, triggers and test classes** with test code coverage of 85-100% using Force.com IDE.
* Used **field level security** along with page layouts to manage access to certain fields.
* Implemented SalesForce best practices using standard objects like **Accounts, Contacts, Cases, Leads, Campaigns, Reports and Dashboards**.
* Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization.
* Assisted in **Production support** and helped in troubleshooting the problems faced by the clients like **Workflows, Scheduling processes and Mapping, Creating and Scheduling Reports and Dashboards**.

**Saasfocus Consulting Pvt Ltd., Noida, India June 2011 – June 2014**

Project: **Culture Machine**

**SalesForce Developer**

**Description:**

Culture Machine is a system, developed in Salesforce CRM Platform, that manages all data & information of the Talents(Person Accounts), their contract(Agreement) information, that was eSigned via Adobe EchoSign. System also stores information about videos, Expenses spent on video creation, and Channel information. The video are launched on YouTube and based on no. of Views YouTube provides monthly Revenue Report for videos. Monthly Payout to be calculated based on this report as per the Agreement with the Culture Machine.

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, HTML, Java Script, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

* Developed **Visual Pages** to include custom functionality and implemented **Apex Classes** to provide functionality to the visual pages.
* Designed and deployed **Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.**
* Involved in requirements analysis and solution design.
* Writing Controllers, Triggers using Apex Language.
* Designed User Interfaces using Visual Force and remote actions.
* Worked on code deployment and Test Classes.
* Interacting with onsite people on regular basis to discuss about the project activities.
* Used SOQL queries to fetch data from salesforce.
* Used Components , static resources in the Visual force pages.
* Implemented **Apex Controller, triggers and test classes** with test code coverage of 85-100% using Force.com IDE.
* Used **field level security** along with page layouts to manage access to certain fields.
* Implemented SalesForce best practices using standard objects like **Accounts, Contacts, Cases, Leads, Campaigns, Reports and Dashboards**.
* Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization.
* Assisted in **Production support** and helped in troubleshooting the problems faced by the clients like **Workflows, Scheduling processes and Mapping, Creating and Scheduling Reports and Dashboards**.

Project: AECC

**SalesForce Developer**

**Description:**

This project is used to implement the student’s visa opportunities for different –different country, And enrolled the courses, Provide the passport service schemes.

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, HTML, Java Script, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

* Developed **Visual Pages** to include custom functionality and implemented **Apex Classes** to provide functionality to the visual pages.
* Designed and deployed **Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.**
* Involved in requirements analysis and solution design.
* Writing Controllers, Triggers using Apex Language.
* Designed User Interfaces using Visual Force and remote actions.
* Worked on code deployment and Test Classes.
* Interacting with onsite people on regular basis to discuss about the project activities.
* Used SOQL queries to fetch data from salesforce.
* Used Components , static resources in the Visual force pages.
* Implemented **Apex Controller, triggers and test classes** with test code coverage of 85-100% using Force.com IDE.
* Used **field level security** along with page layouts to manage access to certain fields.
* Implemented SalesForce best practices using standard objects like **Accounts, Contacts, Cases, Leads, Campaigns, Reports and Dashboards**.
* Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization.
* Assisted in **Production support** and helped in troubleshooting the problems faced by the clients like **Workflows, Scheduling processes and Mapping, Creating and Scheduling Reports and Dashboards**.

**Project: Kips**

**SalesForce Developer**

**Description:**

This project implement the interactive books for class 1- 9 students, And distributing this books to different different schools and dealer, Maintain the inventory, Salesorder, Dispatch order, and Stock adjustment in system. Maintaining all the transaction.

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, HTML, Java Script, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

* Developed **Visual Pages** to include custom functionality and implemented **Apex Classes** to provide functionality to the visual pages.
* Designed and deployed **Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.**
* Involved in requirements analysis and solution design.
* Writing Controllers, Triggers using Apex Language.
* Designed User Interfaces using Visual Force and remote actions.
* Worked on code deployment and Test Classes.
* Interacting with onsite people on regular basis to discuss about the project activities.
* Used SOQL queries to fetch data from salesforce.
* Used Components, static resources in the Visual force pages.
* Implemented **Apex Controller, triggers and test classes** with test code coverage of 85-100% using Force.com IDE.
* Used **field level security** along with page layouts to manage access to certain fields.
* Implemented SalesForce best practices using standard objects like **Accounts, Contacts, Cases, Leads, Campaigns, Reports and Dashboards**.
* Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization.
* Assisted in **Production support** and helped in troubleshooting the problems faced by the clients like **Workflows, Scheduling processes and Mapping, Creating and Scheduling Reports and Dashboards**.

**Project: TAOS Mountain Inc., ID, USA,**

**SalesForce Developer**

**Description:**

TAOS, Boise, USA – service offering are organized around the four main stages of IT lifecycle: Plan, Design, Build and Run. Taos’ expertise in leading edge technologies and deep knowledge across all infrastructure, cloud operations, and datacenter domains allows Taos’ expertise in leading edge technologies and deep knowledge across all infrastructure, cloud operations, and datacenter domains.

Responsible for understanding and analysing existing service cloud implementation.

Leading the enhancements to existing and new service infrastructures.

Worked on integrating TAOS system with LANDesk, ServiceNow, Remedy and Jira.

Worked on the Email handler services for the Case management.

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, HTML, sales cloud, Java Script, Java, Web Services, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

* Interacting with business and attending meetings to get the requirements and providing the best solutions for the gathered requirements.
* Writing Controllers, Triggers using Apex Language.
* Designed User Interfaces using Visual Force.
* Worked on code deployment and Test Classes.
* Interacting with onsite people on regular basis to discuss about the project activities.
* Used SOQL queries to fetch data from salesforce.
* Used Components , static resources in the Visual force pages.
* Implemented **Apex Controller, triggers and test classes** with test code coverage of 90-100% using Force.com IDE.

**Project: Ray Morgan Company, CA, USA**

**Description:**

RMC, CA, USA – Established in 1956, largest independent Canon dealer in the western United States, and the second largest in the nation. Also one of the fastest growing RICOH dealers in the USA. These two, world-class brands represent the choice of 50% of MFP business placements in the USA.

Responsible for understanding the current state of process and suggest enhancements.

Integrating the RMC SFDC system with SQL Database using JitterBit

Worked on VisualForce Reports

Developing and upgrading application along with other team members

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, sales cloud, Custom Tabs, Email Services, HTML, Java Script, Java, Web Services, WSDL, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

* Interacting with business and attending meetings to get the requirements and providing the best solutions for the gathered requirements.
* Worked with force.com developer toolkit including **visual force pages, apex classes** and **apex triggers** to develop custom business logic.
* Proficient in writing **SOQL** and **SOSL** queries within custom **Controllers** and **triggers**.
* Involved in **Salesforce.com** application setup activities and customized the apps to match the functional needs of the organization.
* Developed various **CustomObjects, Tabs, Entity-Relationship data model, validation rules** on the objects and tabs, Components and **Visual Force Pages** and Custom Approval Processes.
* Created Custom fields, pick lists, dependent pick lists, Custom Settings and **validation formulas** to the custom objects.
* Configured and implemented **workflow rules**, **time triggered workflows, email templates**.
* Customized the **Dashboards** to the track usage for productivity and performance of business centers and their sales teams.
* Created page layouts, search layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.
* Implemented SalesForce best practices using standard objects like **Accounts, Contacts, Cases, Leads, Campaigns, Reports and Dashboards**.
* Created profiles and implemented Object and field level security to hide critical information.
* Developing Custom Controllers to implement business logic.
* Designed, developed and deployed the **Custom objects, Components, Visual Force Pages** to suit to the needs of the application.
* Extensive knowledge on automating command prompt **Apex Data loader** for loading .CSV files into salesforce.com and data migration.
* Assigned **profile and roles** according to the company requirement and also involved in end user training.
* Handled system metrics to track trends.
* Recognized SF.com usage problems and produced optimal solutions.
* Coordinated in cross-functional teams.
* Integrated the Web Services for extracting the data from external systems to display in the salesforce Org

**Magic Software Pvt Ltd, Noida, India April 2010 – May 2011**

Project: **BuzzerHut**

**Description:**

BuzzerHut is totally a Portal site where any one can post his/her Blogs,web site description on this site.I have worked on BuzzerHut Desktop Application for generating Url images and HTML source content and saving it into the Database.

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, HTML, Java Script, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

Design Database & Form UI, Development, Testing and Bug fixing and updates.

**Technologies:**

MS. NET 3.5, C#, SQL Server 2005 & 2008

Project: **BuzzerHut**

**Description:**

BuzzerHut is totally a Portal site where any one can post his/her Blogs,web site description on this site.I have worked on BuzzerHut Desktop Application for generating Url images and HTML source content and saving it into the Database.

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, HTML, Java Script, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

Design Database & Form UI, Development, Testing and Bug fixing and updates.

**Technologies:**

MS. NET 3.5, C#, SQL Server 2005 & 2008

Project: The Magic of Yoga (Universal app & In-App Purchase)

The main goal of the project was to develop eBooks for ios Devices using Objective C as the developing language and xcode as the tool

**Responsibilities**

Maintaining Development process for the product.

Ability to perform low-level designing and implementation (given module independently),

plist and Unit testing through instrument

**Technologies**

Objective C, Html5

**Project:** **E-Book for IOS Devices (With the R&D team known as Magic Labs):**

The main goal of the project was to develop eBooks for ios Devices using Objective C as the developing language and xcode as the tool.

**Responsibilities:**

Develop small applications for ios devices (e.g iPod Touch). Maintain the SVN Process.Integrate the pdf and inputs in Astrix platform for ios application.

**Technologies:**

Objective C, XML, Html5